



### A Brief History

#### Medical Marijuana Legalized

2000 Citizen's initiative; Approved by voters as a constitutional amendment (A-20).



#### Medical Marijuana Regulated and Commercialized

2010 Medical Marijuana Code enacted. Licenses businesses and creates new regulations.



Citizen's initiative; Approved by voters as a constitutional amendment (A-64). Called for regulation.

#### Retail Marijuana Taxes Authorized

Referred measure (Proposition AA) approved by voters, adding an excise (wholesale) tax and a special sales tax. Retail marijuana code enacted.

#### Retail Marijuana Sales Begin

Licenses were first limited to existing medical dispensaries. New businesses could seek licensure in July, starting sales in October.



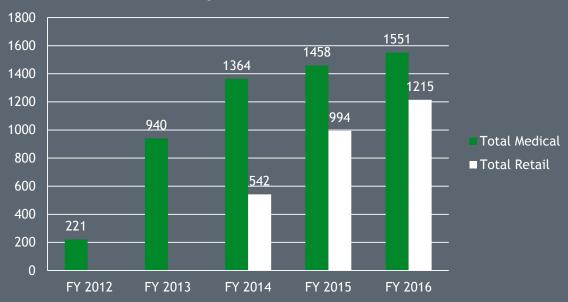
2012

2013

2014

## Industry Size and Growth





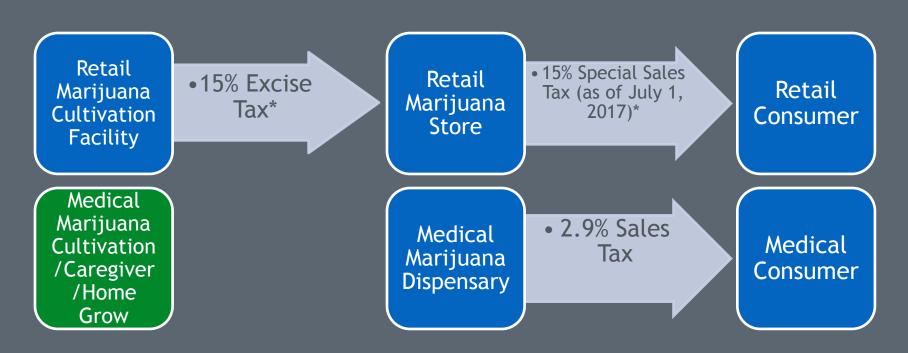
Number of Licensed Marijuana Businesses as of August 1, 2017					
Туре	Medical	Retail			
Centers	507	498			
Cultivations	759	701			
Infused Product Manufacturers	255	225			
Testing Facilities	14	13			
Operators	4	5			
Transporters	1	1			
Total	1,540	1,491			

Around 30 different licenses and 75 different fee types



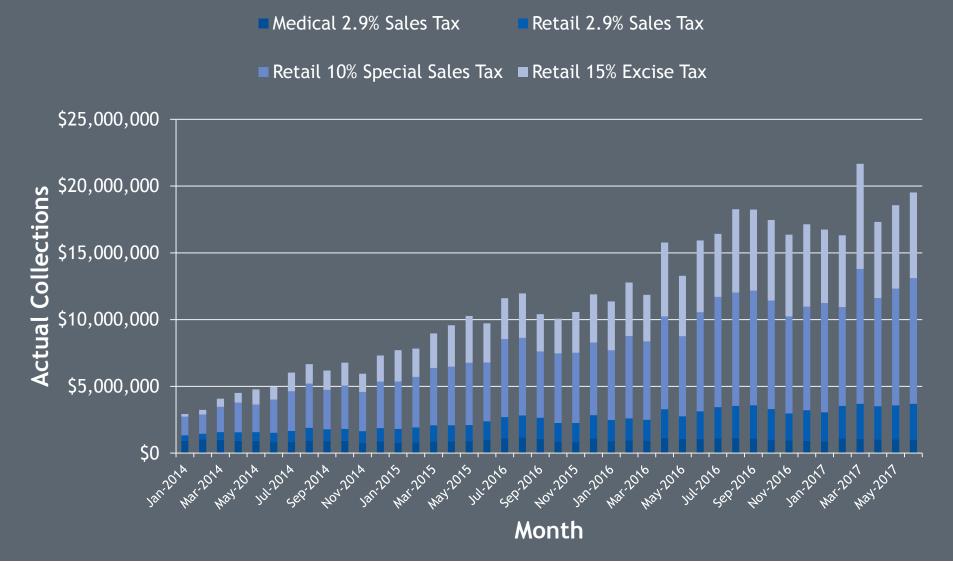
### Where do the taxes come from?

# Medical and Retail Marijuana State Tax Structures



\*Additional varied local excise and sales taxes

### Retail and Medical Marijuana Taxes - By Month of Sales





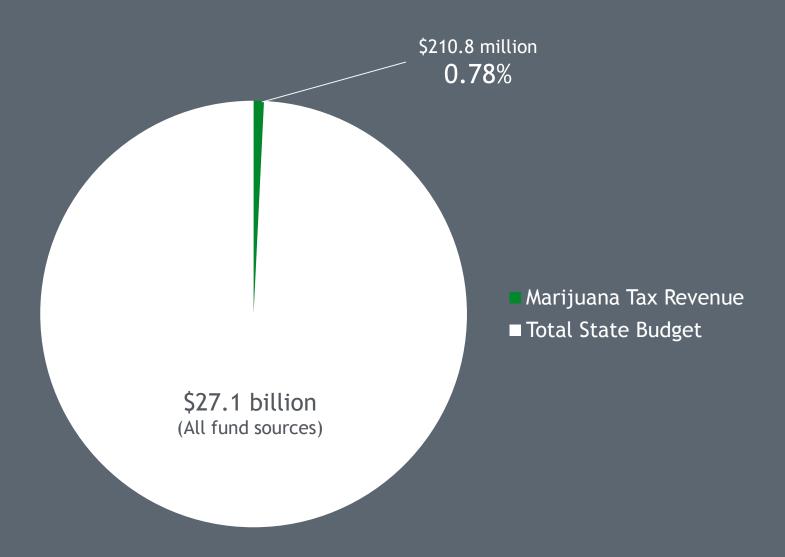
### How much does Colorado collect?

# Marijuana Tax Revenue

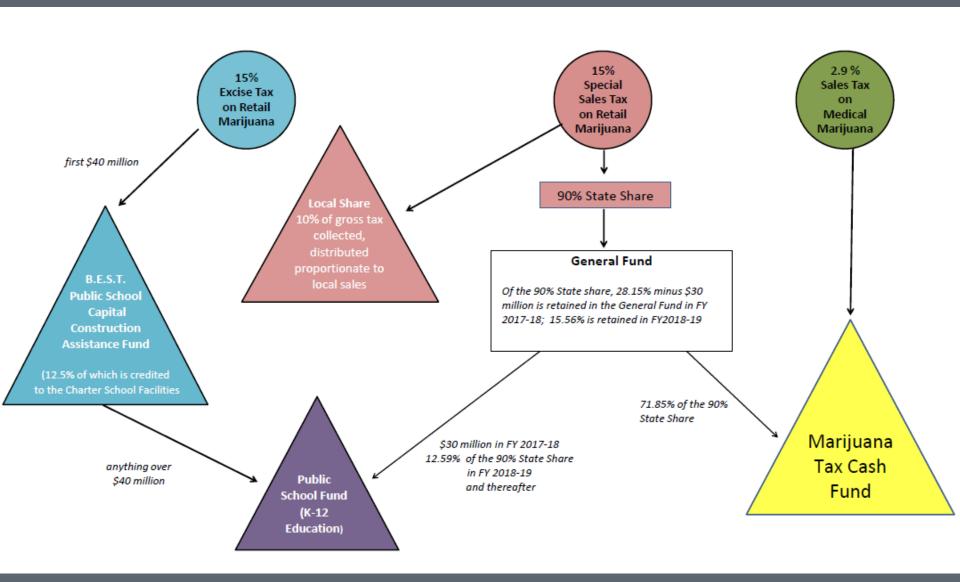
Revenue Source	FY 2014-15 Actual	FY 2015-16 Actual	FY 2016-17 Actual	FY 2017-8 Projection
Medical 2.9%	10,409,340	12,150,625	12,453,612	12,608,883
Excise 15%	23,995,775	42,630,840	71,799,831	86,307,012
Retail 2.9%	11,816,410	19,410,952	28,088,963	-
Retail 10%-15%	42,017,798	67,094,523	98,470,666	182,242,682
Total all Tax Revenue	88,239,323	141,286,940	210,813,072	281,158,577



### FY 2016-17 Total State Budget



### Marijuana Tax Revenue Flowchart





# Marijuana Excise Tax School Capital Construction

15% Excise Tax on Retail Marijuana

first \$40 million

B.E.S.T.
Public School
Capital
Construction
Assistance Fund

(12.5% of which is for Charter Schools)

Each year, the first \$40 million collected from the retail marijuana excise tax goes to the Public School Capital Construction fund to help meet part of an estimated \$18 billion dollar need for Colorado's schools. From there, it goes to a program called Building Excellent Schools Today, or BEST.

Marijuana revenue is not the only fund source for BEST- in fact, even if every dollar collected from cannabis sales went to BEST, it would still require additional funding to meet the needs of the state's schools.

The BEST grant program prioritizes health, safety and security issues such as asbestos removal, new roofs, building code violations, and poor indoor air quality. BEST grants are competitive, awarded annually and in most cases must be supplemented with local matching funds.

\*Dedicated in the Constitution - voters approved in 2013 with "Proposition AA"



# Marijuana Excise Tax Public School Fund

Anything more than \$40 million collected in excise tax each year is deposited in the Public School Fund. This fund is established in the constitution. The interest earned on the revenue in this fund can be used for the maintenance of schools. It supports the state share of districts' "total program" funding.

In FY 2015-16, about \$2.3 million was added to this fund from marijuana excise tax. For FY 2016-17, it is expected to be about \$32 million.

In FY 2015-16, the interest earned on the Public School Fund (from all sources - not just marijuana) provided a total of \$56.7 million to schools.

\*Authorized in statute (state law)

anything over \$40 million

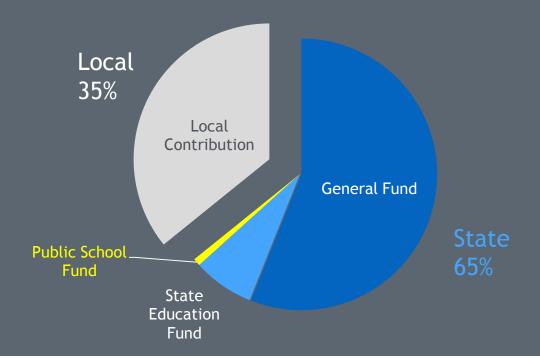
Public
School Fund
(K-12
Education)



### Sources of Funding for K-12 School Finance

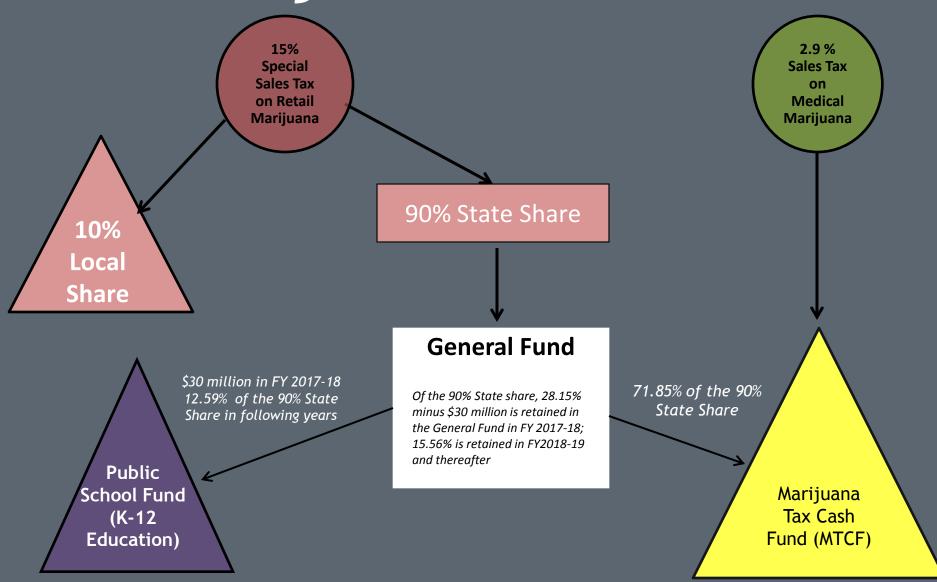
In FY 2016-17, total funding for school finance was \$6.4 billion, with the state contribution at \$4.1 billion, or 65 percent of the total, and the local contribution at \$2.3 billion, or 35 percent of the total.

General Fund makes up the majority of the state contribution. In the same year, it was \$3.6 billion, or 87.3% of the state contribution. The State Education Fund contributed \$467 million, or 11.3%, and the Public School Fund contributed \$56.7 million, or 1.4% of the state contribution. When you look at the total budget for schools, marijuana excise taxes contribute only a very small portion.





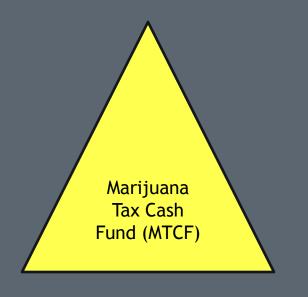
# Marijuana Sales Tax





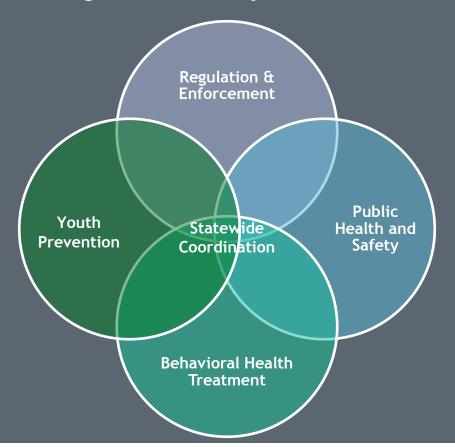
# Marijuana-Related Programming

Overarching Goals for Marijuana Tax Cash Fund



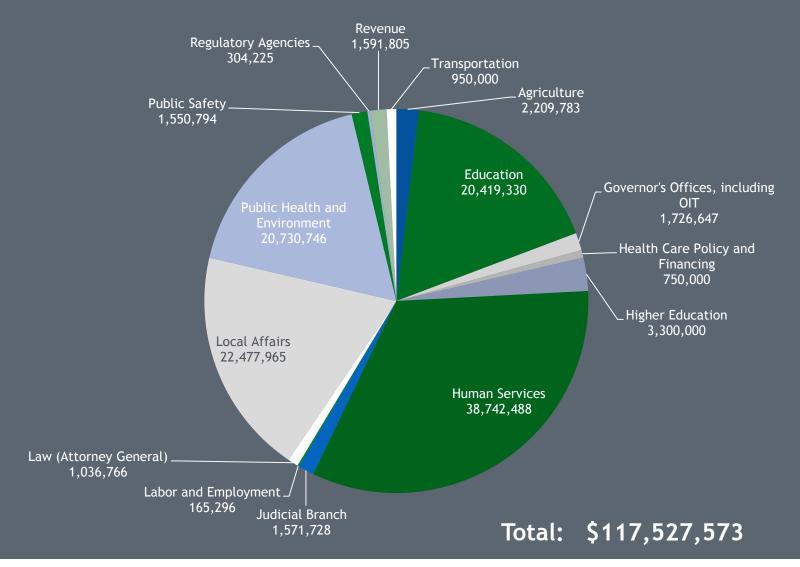
FY 2016-17: \$124 .2 million

FY 2017-18: \$130.5 million





## Marijuana Tax Cash Fund F Y 2017-18 Budget By State Department





### What do we spend it on?

# Regulation and Enforcement

#### Department of Revenue

- Marijuana Enforcement Division, \$8.9 million and 87.6 FTE (separate funding source from fees)
- Taxation Group, \$1.2 million

#### **Department of Agriculture**

- \$2.2 million and 12.0 FTE
- Hemp and Seed Certification
- Pesticide Control

#### **Department of Local Affairs**

• \$6 million in Grants to Law Enforcement Agencies for Unauthorized "Gray Market" Grows

#### **Regulatory Agencies**

\$360,000 for enforcement of Medical Board complaints

#### <u>Statewide Coordination - Governor's Office</u>

• Approx. \$100,000 and 2.0 FTE





### What do we spend it on?

## Public Health and Safety

- Marijuana Public Education Campaign (\$4.6 million)
- Local Public Health Agencies (\$1.7 million)
- Marijuana Impaired Driving Campaign (\$1 million)
- Healthy Kids Colorado Survey (\$745,000)
- Epidemiological Surveillance (\$300,000)
- Laboratory Certification (\$1.3 million)
- Poison Control (\$60,000)
- Law Enforcement Training (\$1.8 million)
- Public Safety Intelligence Support (\$60,000)
- Local Government Retail Marijuana Impact Grant Program (\$1 million)



### What do we spend it on?

### Youth Prevention

- School Health Professionals (\$12 million)
- Substance Abuse Prevention Grants for Local Communities (\$9 million)
- School Bullying Prevention Grants (\$2 million)
- Dropout Prevention and Student Reengagement Grants (\$2 million)
- Tony Grampsas Youth Services Program (\$2.4 million)
- Juvenile Diversion Programs (\$400,000 for early diversion in Judicial Districts and \$2 million for deeper criminal justice involvement)

# Behavioral Health/Substance Abuse Treatment

- Offender Services/Jail-based treatment (\$7.5 million)
- Adult co-occurring disorder treatment (\$3 million)
- Community Substance Use Disorder Treatment (\$12 million)
- Mental Health Crisis Response System (\$4 million)
- Adult Diversion Programs (\$5.5 million)
- Permanent Supportive Housing and Rapid Re-housing (\$15.3 million)
- Screening, Brief Intervention and Referral to Treatment (\$750,000)
- Substance Use Disorder Treatment in State Hospitals (\$560,000)

#### Contact Information



#### **Alice Wheet**

Governor's Office of State Planning and Budgeting 111 State Capitol Denver, CO 80203

alice.wheet@state.co.us 303-866-2067

www.colorado.gov/ospb

